Performance Model

#1 Priority

Leaders Influence

Culture Drives

Develop Leaders → **Culture** → **Action** Delivers Results

Everything **rises** & **falls** on the quality of leadership

Set the **standards** of accountability to desired behaviors for the team
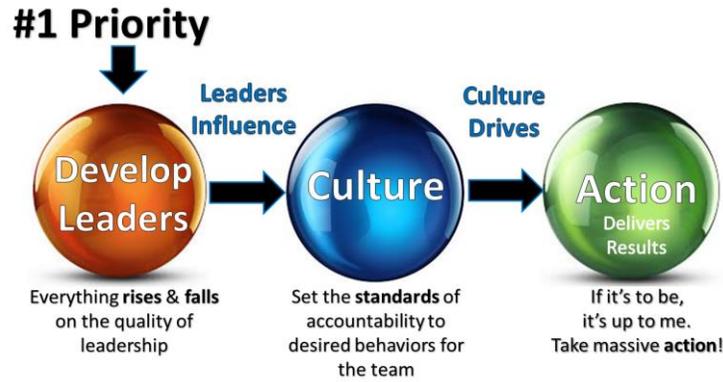
If it's to be, it's up to me. Take massive **action**!

Leadership Development Modules

Development Category	Understanding Self	Understanding Others	Leading People	Building a Performance Culture	Advanced Leadership
Definition	Self-awareness is the first step in understanding one's value to others in life. It helps build confidence in who you are!	Sports are played by people, coached by people and managed by people. Learn how to connect with others through better communication skills.	Leadership is influence, nothing more, nothing less. Participants will learn how to leverage their character strengths in leadership to guide a team to success.	Winning with a team of people is no accident. Participants will be taught how to build and drive performance by developing a culture based on common values, beliefs and performance behaviors.	A move beyond supervision or management, this development category is for people who want to make an impact. This skill development category is designed to take your leadership team to the next level.
Benefits	Participants emerge with a better understanding of their strengths and how to apply them with other people.	Participants learn how to communicate effectively, earn each other's trust and understand each other's value to the team.	Participants learn the core principles of leadership to refine their personal philosophy and develop their teams with purpose.	Participants acquire skills to set high expectations, give praise and hold each other accountable to the organization's purpose, cause and beliefs.	Participants acquire the skills required to be effective thinkers and leaders for any situation.
35 Development Modules	Introduction to our DISC natural strengths human behavior model	Everyone communicates, few connect	Managing versus Leading	Building a culture of accountability	Delivering an inspiring speech
	Blessing & cursings of strength styles	Relationship guide Understand the strengths, struggles and strategies found in each interaction	4 Levels of leadership	How to set expectations with people	Stakeholder management
	Leading with my strength style	Understanding people at work	Leadership philosophy	Developing character traits that drive results	Developing a skills inventory to multiply and grow
	Fixed vs. growth mindset	Motivating and engaging your team	How successful people think	Building collaboration to get buy-in	Time management for game changers
	Environmental scan What's it like to be on the other side of me	How to manage stress and disruption in the workplace	How to gain momentum with people	Giving effective performance reviews	How to set priorities for success
	Eqi 2.0 Emotional Intelligence	Dealing with difficult people	Change management strategy for success	Empowering decision making & problem solving	Developing mental toughness to deal with stress and setbacks
	Breaking barriers in confidence Mind/Body/Spirit	Conflict resolution	Maximize engagement to minimize loss of commitment from people	Giving & receiving feedback	Leading a movement!